



www.andrewbryantspeaker.com

7 LEADERSHIP BEHAVIORS

There are many **definitions of leadership**, however there are a finite number of leadership behaviors that are common in those leaders who are both efficient and effective.

Here are 7 such behaviors that **you can** develop to **increase your leadership**.

1. SELF-LEADERSHIP

Effective leaders practice self-awareness and self-regulation leading to self-learning.

They actively seek feedback and make the necessary adjustments in their behavior to achieve their goals.

2. EXECUTIVE PRESENCE

By projecting confidence, gravitas and poise under pressure, leaders can influence stakeholders to achieve objectives.

Executive Presence includes the ability to read the room and is the foundation of influence capital.

3. CRITICAL THINKING

Being aware of bias and having the discipline to consider multiple perspectives is essential for effective leadership.

From this decisiveness comes a bias for action that separates the leader from the follower.

4. INFLUENCE CAPITAL

The effective leader listens for 'frames of reference' such as values and beliefs and uses these to gain buy-in from stakeholders for their initiatives.

This capital is scaled by creating a wide network of supporters.

5. RESILIENCE

Leaders must face uncertainty and disruption without losing the belief that they and their teams will prevail.

By behaving with realistic optimism, leaders build resilience and trust.

6. BUILDING TEAMS

Leaders recognize the talent and strengths of individuals and create opportunities for these talents to be augmented by the strengths of others towards a common goal.

7. STORYTELLING

The behavior that brings together the preceding six is telling stories that invite individuals and teams to tap into their strengths and believe that they can overcome any obstacle, to achieve their goals.

**GLOBALY RECOGNIZED
EXPERT ON
SELF-LEADERSHIP**

**INTERNATIONAL
KEYNOTE SPEAKER**

andrewbryantspeaker.com

